



121 Disposal Company

A robust, future-ready system able to support growth and expanding waste service offerings.

121 Disposal Company relies on the following AMCS solutions:

AMCS ERP, AMCS Portal, AMCS Mobile.

Read more, try it out, or talk to an expert here ➔

About 121 Disposal Company

Based in Auburn, Alabama, 121 Disposal Company is a locally owned and operated waste and recycling management provider that has quickly established itself as a trailblazer in the region. Dedicated to modernizing waste and recycling management, the company provides customized solutions for every customer, from large industrial and manufacturing sites to businesses of all sizes and individual residential accounts.



Challenge

As a growing waste service provider with a focus on personalized, efficient solutions, 121 Disposal was expanding its service lines. It needed an innovative software partner that could integrate new technology and scale with the company as it expands.

Solution

After evaluating multiple software providers, AMCS stood out as the only true end-to-end solution. The company opted to integrate AMCS ERP, Portal and Mobile solutions, which seamlessly brought together everything required while offering the scalability for future growth.

Results

Today, 121 Disposal Company's combination of local expertise, diverse services, and customer-centric solutions facilitated by AMCS software sets them apart as a forward-thinking leader in waste management.

2019

Founded

21

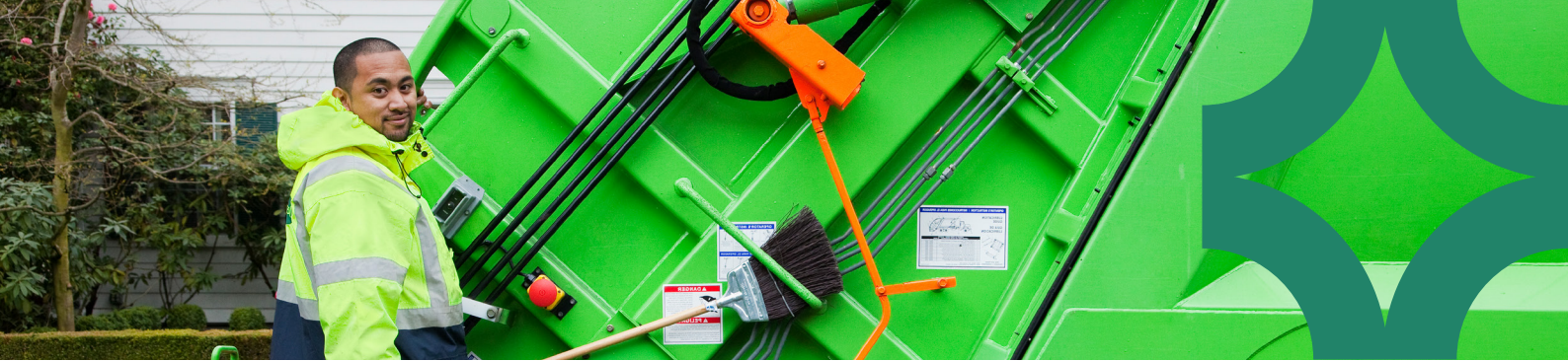
Communities served

70+

Trucks

19

Different service offerings



Customer-focused service

121 Disposal delivers a comprehensive suite of services, including residential waste collection, commercial waste management, recycling services, roll-off dumpster rentals, compactor services, and disaster relief assistance.

At the core of 121 Disposal's mission is a commitment to re-energizing the waste industry with customer-focused service and innovative solutions. It therefore needed software able to support this adaptability and to ensure that every client receives customized care. This is key to the company's reputation as a reliable partner for waste and recycling, allowing them to stay closely connected to the community, fostering trust and long-term relationships with businesses and residents alike.

Comprehensive functionality

Many other providers were either too new to the market, lacked the necessary experience, or specialized in just one aspect, but none offered the comprehensive functionality 121 required. The last thing they wanted was a short-term fix or a platform that wouldn't evolve with them. Instead, they chose to invest in a robust, future-ready system that could support their growth and expanding service offerings.

Co-Founder of 121 Disposal, Tyler Hearin, explained: "AMCS is the heartbeat of how 121 Disposal operates. No matter where we expand, the core of our operations remains consistent. While pricing models may vary by region, everything else, from how we dispatch a truck, service and communicate with our customers, invoice the load, collect and apply payments, is streamlined and standardized. No matter where we are in the country, AMCS ensures we operate with the same level of efficiency and reliability."

Seamless experience for customers

Grounded in sustainability, convenience, and a deep understanding of the specific needs of the Southeast region, 121 Disposal's approach to waste management is made possible by its partnership with AMCS. Now, clients can benefit from user-friendly online tools for managing accounts, payments, and pickup schedules, ensuring a seamless experience.

This combination of local expertise, diverse services, and customer-centric solutions sets them apart as a forward-thinking leader in waste management. By blending modern technology with a personal touch, they continue to redefine what it means to serve their community, making a positive and lasting impact in the process.

Supporting community resilience

In addition to their day-to-day operations, 121 Disposal stands out for its dedication to community resilience. They go beyond traditional waste management by having a solution that is always sitting on go and ready for a quick response, service or need – no matter what type of customer. By supporting this level of flexibility, AMCS allows 121 Disposal to demonstrate true commitment to helping their community.

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Tyler Hearin, Co-Founder of 121 Disposal