

CUSTOMER SPOTLIGHT

GARBAGE GONE



Garbage Gone is a rapidly growing and family-owned Cape Cod solid waste and recycling hauler that serves customers from Bourne to Orleans for 15 years. Headquartered in Hyannis, Massachusetts, the company provides collection services to commercial, residential and roll-off customers.

Their original on-premises and paper-dependent operations included a spreadsheet and an online accounting application.

Key Challenge

Eager to grow the business, especially the roll-off rentals line, Joel Coelho and Daniella Mullaly faced challenges from all sides, especially customer management, container management, and paper-based routing. They knew they needed more advanced technology to provide streamlined and automated processes across the organization.



Why AMCS?

Upon researching the benefits of a cloud-based system, the co-owners realized that the [Platform](#) would streamline their entire business into one integrated system, visible from end to end across the entire organization. Server maintenance and manual data entry: gone!

With all data on one system, keeping track of customers, containers, and dumpsters will be no problem. The self-serve [Customer Portal](#) will allow customers to onboard themselves, order services and pay invoices in real time, even design and distribute their own reports.

[Paperless routing](#) will consist of drivers following routes on their screens, with easy drill-down to all data about each stop. No missed stops will mean less overtime. And tracking stop completions, vehicles and driver actions will provide insights into ways to improve operational productivity.

And, the [Platform](#) will automatically scale as their business grows.

Making a Positive Impact

You can tell a lot about a company by the values they live by – [Garbage Gone](#) holds high standards for their customers, employees and community.

- ▶ Deliver high quality and cost-efficient services for their customers to promote less waste and encourage recycling
- ▶ Commitment to having initiative, diversity, and continued improvement in the workplace
- ▶ Encourage employee empowerment by fostering a fair and safe workplace environment
- ▶ Honesty and respect for all clients and employees by emphasizing the need for ethical business dealings in all aspects of the company

Let us show you what AMCS Platform can do for you, [click here to request a demo](#) or [download the brochure to learn more.](#)