



from fragmented systems to a unified backbone

Unlock enterprise-wide
visibility, faster decisions,
and a platform built to scale.



the starting point: a complex value chain

Waste and recycling performance is built on a long, interdependent value chain.

From customer orders to scheduling, from weighing to billing, from collections to treatment, every transitional link matters.

For one Tier-1 operator, those links were fractured.

Instead of a frictionless flow of information, it had six disparate systems, each responsible for an isolated part of the process. On the surface, this appeared to be working. But down in the detail,

every break in the chain created risk. Data had to be re-keyed multiple times. Admin costs climbed. Delays crept in, and revenue slipped away unbilled and unnoticed.

With fragmented order-to-cash, the business couldn't evaluate its true performance or capture value across the circular economy. Every weak link meant lost speed, higher costs, and margin leakage at scale.

That's why they partnered with AMCS.

“

The business wasn't underperforming. The systems were.”

turning challenges into opportunities

Underneath, cracks were multiplying. Information was re-keyed multiple times. Admin costs climbed. Delays became routine and revenue slipped quietly through the gaps.

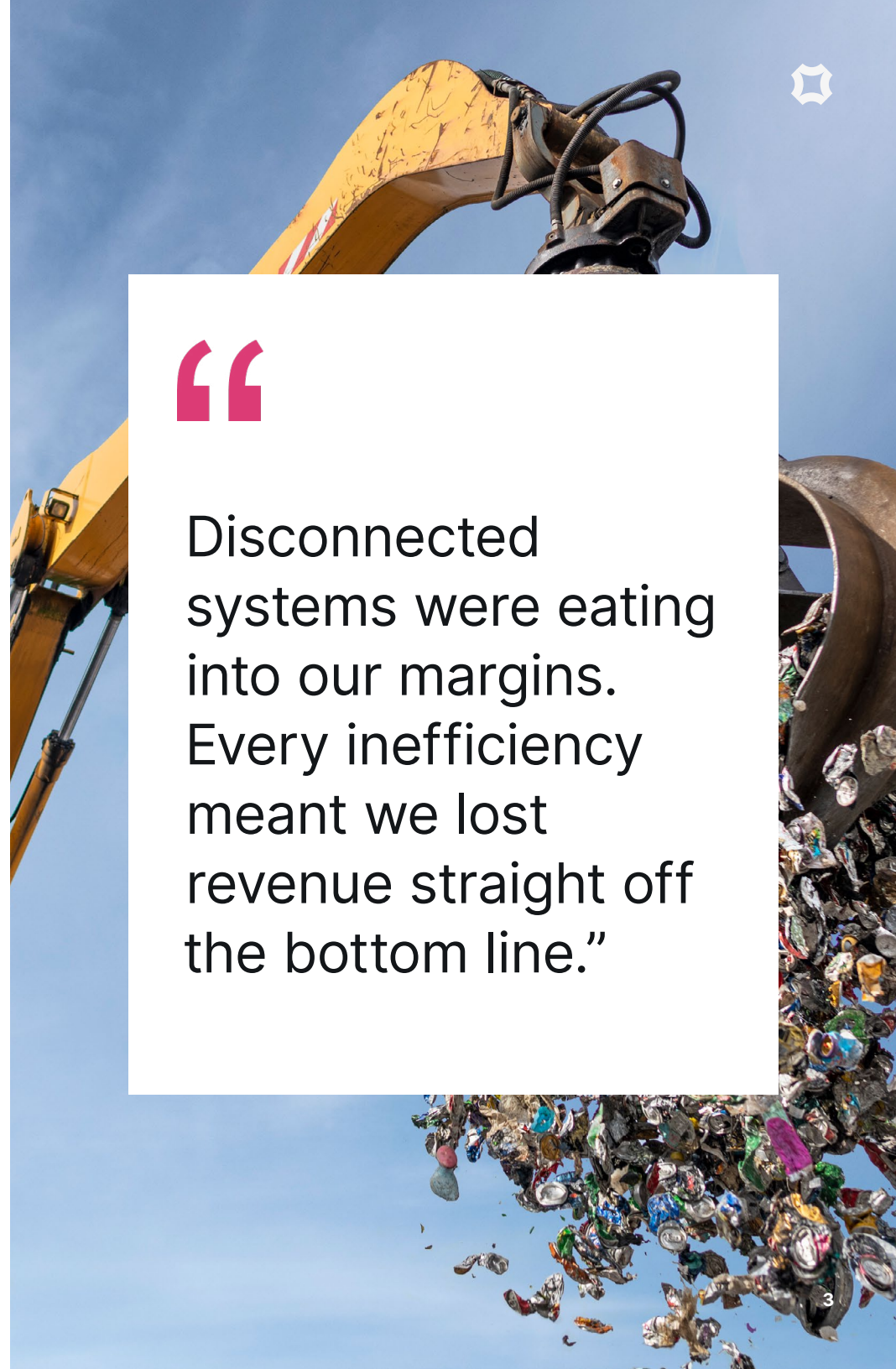
Waste and recycling performance is built on a carefully balanced value chain. From orders to scheduling, weighing to billing, and collections to treatment, every link relies on an interconnected and uninterrupted flow of information.

For one international Tier-1 waste operator, those links were fractured.

Instead of seamless data communications, multiple disconnected systems had been deployed.

“

Disconnected systems were eating into our margins. Every inefficiency meant we lost revenue straight off the bottom line.”



the shift: a unified digital backbone

Incremental fixes weren't enough. With multibillion-dollar contracts and new acquisitions to absorb, the operator needed a backbone strong enough to advance the entire enterprise.

They invested in our AI-enabled SaaS platform, automating data flow, and creating one unified environment.

- **Order-to-cash:** From order capture through to fulfilment, pricing, billing, and payments, all in one seamless workflow.
- **Scale-to-sale:** Aligning material management, trading, and finance for full cost-to-revenue visibility.
- **Onboarding:** Automated templates that mobilized new contracts and acquisitions in days and weeks, not months.
- **Dashboards:** Role-based KPIs providing real-time visibility for every function, including CIO, COO, and CFO positions.
- **Integration:** Open APIs connecting smoothly into Salesforce, SAP, and other enterprise systems.

- **Vision AI:** Automating anomaly detection across operations, from contamination and overfill detection, to reducing risk, improving billing accuracy, and enhancing circularity.

By consolidating six platforms into one ecosystem, the CIO moved from managing complexity to driving performance. Blind spots disappeared, insights surfaced in real time, and teams made faster, data-driven decisions.

Growth accelerated:

- New contracts went live faster.
- Acquisitions integrated seamlessly.
- The business gained the agility to act on opportunity.

“

We needed a platform that could drive margin improvement at scale. AMCS gives us that. It delivers stronger profitability, faster cash flow, and complete visibility across our global operations.”



the results: measurable gains from AI insights

When a system this complex is unified in an AI-powered platform, the impact is immediate.

- Finance teams saw faster payments and fewer queries.
- Dispatchers clawed back hours every week.
- Drivers focused on safety and service, not manual input.
- Leaders gained a single, trusted view of performance.
- 10% lower admin costs, with duplicate data entry eliminated.
- 30% faster user onboarding, through intuitive UX and AMCS Academy eLearning.
- 25% increase in dispatcher efficiency, with shared assets and automated scheduling.

All without adding headcount.

With automated data capture and Vision AI analytics, the operator unlocked measurable performance increases across the value chain:

- 5% revenue uplift, capturing charges once lost in system gaps.
- 20% faster billing and collections, improving cashflow.

Most importantly, these improvements built leadership confidence. With a unified backbone, leaders could see the business in one view, and every decision is now grounded in accurate, real-time insights.



faster user
onboarding

↑ 30%



faster billing
and collections

↑ 20%



increase in dispatcher
efficiency

↑ 25%

why it matters: a CIO's perspective

Fragmented systems slow down the entire business, while a unified, AI-powered backbone transforms your enterprise.

With AMCS, you can:

- Protect margins by plugging gaps in data and processes.
 - Drive cashflow and reduce admin overheads.
 - Accelerate growth by removing bottlenecks in contract mobilization and M&A onboarding.
 - Simplify IT landscapes, reducing complexity across global operations.
 - Use AI insights to identify anomalies, optimize efficiency and expand margins.
- In a low-margin, high-expectation industry your competitive edge is data speed, system agility, and AI-driven foresight.

“

With one backbone, we can see the whole picture. One platform, one view, and our business moves faster because of it.”

THE TAKEAWAY



Performance at scale doesn't happen by accident



When you make the shift from disconnected systems to a comprehensive, purpose-built, AI-driven solution, you gain data visibility and operational control.

Order-to-cash becomes unbreakable, revenue leakage stops, and cash moves faster. Contracts and acquisitions go live without delay, and dispatchers, drivers, and finance teams all work from the same source of truth.

Performance at scale doesn't happen by accident

Performance at scale happens when your infrastructure is strong enough to support growth without compromise. AMCS keeps the world's leading waste enterprises moving. Discover how to power your value chain for performance at scale.



from unreliable
data to
audit-ready
confidence

FROM UNRELIABLE DATA TO AUDIT-READY CONFIDENCE

the starting point: data you can't trust is risk you can't afford

Regulations are intensifying, boards and investors demand proof, and investors want instant answers.

The pressure is relentless.

It's not enough to run systems that keep the business moving, you have to deliver real-time numbers that stand up to scrutiny. Yet many operators still rely on fragmented systems and manual processes. Errors creep in, reconciliations drag on, and confidence in the figures is lost.

For one European Tier-1 operator, every quarter-end became a scramble. Reports didn't line up, teams argued over numbers, and every inconsistency carried risks of regulatory fines, escalating audit costs, and reputational damage that no board can afford.

That's why they partnered with AMCS.

“

We were spending weeks reconciling conflicting data and we still couldn't trust the final numbers 100%.”



the shift: embedding audit into the backbone

Incremental fixes were not an option, and patching manual processes only delayed the inevitable. The business needed new foundations.

AMCS delivered the shift with a single, auditable data backbone, unifying financial and operational data flows across the enterprise.

- **One stream of data:** Finance, operations, and customer processes connected in real time, with no duplication or re-keying.
- **Automated audit logs:** Every transaction recorded, every edit traceable, and every action visible.
- **Role-based control:** Rights and permissions aligned with the governance framework.
- **Board-ready dashboards:** The CIO, CFO, and COO saw the same trusted numbers in real time.
- **AI-driven assurance:** Vision AI automatically detected contamination, overfill, and other anomalies, ensuring the system reflects what was happening on the ground.
- **Seamless integration:** Open APIs integrated seamlessly with enterprise systems, from ERP to CRM to finance.

“

We've now reached a point where every figure we report is traceable. We know exactly where our numbers come from, and that gives our performance a huge boost.”



the results: control that stands up to scrutiny

Auditors now get the evidence they need, instantly, regulators are satisfied in hours, not weeks, and the C-suite makes decisions with full confidence in the numbers.

- **40% reduction in reporting time:** Faster closes and more time for analysis.
- **90% fewer manual reconciliations:** Errors eliminated at the source.
- **Audit-ready by default:** Compliance evidence always available.
- **Up to 50% less time on audits and compliance:** Less firefighting, fewer penalties.
- **Stronger board confidence:** Decisions based on one trusted version of the truth.

For the CIO, the deployment combined operational improvements with reputational strength. Instead of reacting to errors and inconsistencies, the business could demonstrate control to investors, board members, auditors, and regulators.



reduction in
reporting time

↓ 40%



fewer manual
reconciliations

↓ 90%



up to 50% less
time on audits and
compliance

↓ 50%

why it matters: a CIO's perspective

Fragmented, unreliable data is
an enterprise-wide liability.

Every inconsistency increases the risk of regulatory penalties.

Every manual reconciliation consumes time and revenue. And every gap in auditability undermines board and investor trust.

With AMCS, you can:

- Reduce regulatory risk with full traceability and automated reporting.

- Cut compliance costs by eliminating manual reconciliations.
- Strengthen reputation by ensuring board-ready, investor-ready numbers.
- Support growth by extending auditability across new contracts and acquisitions.

In a sector being rebuilt on circular material flows, and where reputation is hard-won and easily lost, credibility matters as much as margin.

“

AMCS has given us total visibility of our logistics performance. We can see exactly where to improve, and that's driving real advantage in the market.”

THE TAKEAWAY



It's time to get audit-ready by design



This is what happens when auditability becomes part of the operating backbone.

Instead of scrambling to reconcile fragmented data, operators can move to real-time, reliable numbers that withstand scrutiny at any level.

It's time to get audit-ready by design

Regulators, auditors, and investors are forcing the bar upwards. If your enterprise is still piecing together audits from disconnected systems and spreadsheets, you're carrying risks you don't have to.

Discover how AMCS makes every number auditable and every decision defensible.

FROM UNRELIABLE DATA TO AUDIT-READY CONFIDENCE

the choice is simple: keep treating sustainability as overhead, or make it your engine for growth

**The leaders have already chosen.
And you can join them.**

Let's talk about how you can combine
performance and sustainability to build
into a lasting advantage.

GET IN TOUCH TODAY

